1st Quarter of Fiscal Year 2026 (Ending February 28, 2027)

Financial Result Briefing Materials

July 10, 2026

FURUNO ELECTRIC CO., LTD.

Cautions:

This document is a translation of the Japanese original, which is authoritative.

The information listed in these materials regarding the Company's forecasts are determined by management, based on the information available at the time of announcement, and potential risks and uncertainties. It should be noted that the actual results may differ substantially from these forecasts, due to these various elements.

The numerical values shown in these materials are the monetary amounts listed in the consolidated balance sheet, consolidated profit-and-loss statement, consolidated statement of changes in shareholders' equity, and notes to consolidated financial statements. Shown values of less than one unit are truncated, and ratios and other values are rounded off.

* "FY" in this material indicates the fiscal year ending February 28 (29) of the succeeding year.

Summary of 1st Quarter of FY2026

FURUNO

◆Net Sales: Increase

- In Marine business, sales mainly across the Chinese market still increasing
- In Industrial business segment, sales of ITS, GNSS, and Defense equipment are growing

◆Operating Profit: Increase

- Significant increase in gross profit with sales growth across all business segments
- Offset of increase in SG&A with investments in human resources and for growth

◆FY26 Forecast: Unchanged

- Q1 delivered results ahead of initial expectation and currently tracking above FY guidance
- While potential upside, FY forecast maintained at this stage due to ongoing uncertainties surrounding the impact of Middle East geopolitical developments and tight supply-demand conditions for certain components, particularly semiconductor memory products
- Deterioration in second-half business conditions or earnings expectations not implied, but disciplined approach to forecasting amid ongoing supply-chain uncertainties

* Foreign Exchange Sensitivity (actual results for FY 2025)
[USD] Net sales: 140M yen, Operating profit: 90M yen
[EUR] Net sales: 270M yen, Operation profit: 130M yen

Consolidated Income Statement

FURUNO

Strong demand in Marine business, sales increase in Industrial business, mainly Defense equipment. Increase in SG&A with investments in HR and growth offset by gross profit increase.

(Unit: Millions of yen)

	FY2025 1st Quarter	FY2026 1st Quarter	Year-over-Year (amount)	Year-over-Year (percentage)
Net Sales	31,296	**38,115**	+6,819	+21.8%
Gross Profit (Sales ratio)	13,544 (43.3%)	**16,768 (44.0%)**	+3,223	+23.8%
SG&A Expenses (Sales ratio)	10,106 (32.3%)	**11,086 (29.1%)**	+979	+9.7%
Operating Profit (Sales ratio)	3,438 (11.0%)	**5,681 (14.9%)**	+2,243	+65.3%
Ordinary Profit (Sales ratio)	3,918 (12.5%)	**6,334 (16.6%)**	+2,416	+61.7%
Profit Attributable to Owners of Parent (Sales ratio)	3,531 (11.3%)	**4,881 (12.8%)**	+1,350	+38.2%
R&D Expenses (Sales ratio)	1,462 (4.7%)	**1,448 (3.8%)**	-14	-1.0%
Capital Investments (Sales ratio)	1,452 (4.6%)	**1,134 (3.0%)**	-317	-21.8%
Depreciation Expenses (Sales ratio)	884 (2.8%)	**1,018 (2.7%)**	+134	+15.2%

(Unit: Yen, annual average exchange rate)

	FY2025 1st Quarter	FY2026 1st Quarter	Year-over-Year (amount)	Year-over-Year (percentage)
1 USD	153	**156**	+2	+1.6%
1 EUR	161	**184**	+23	+14.3%

Variation Analysis of Net Sales

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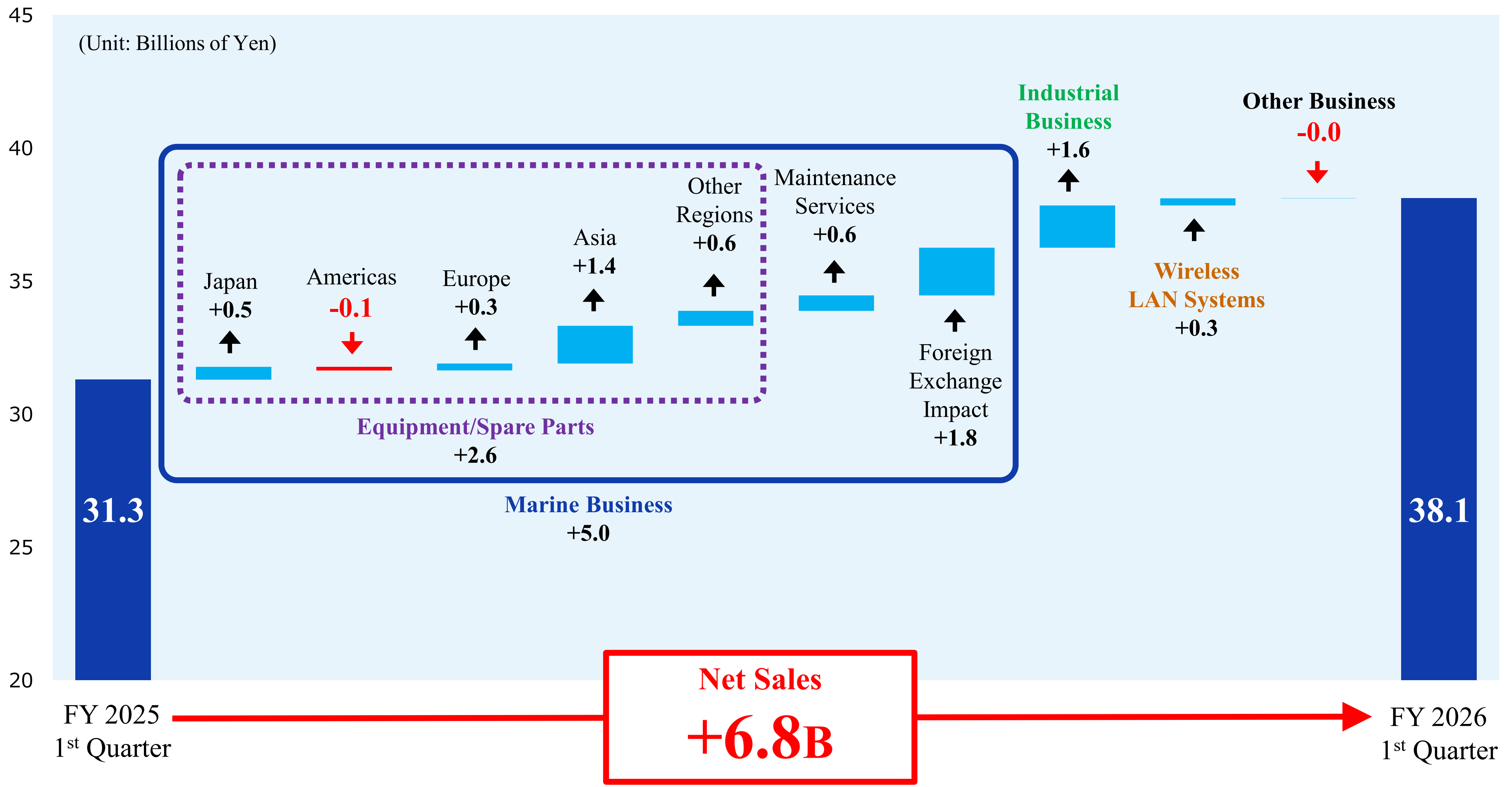
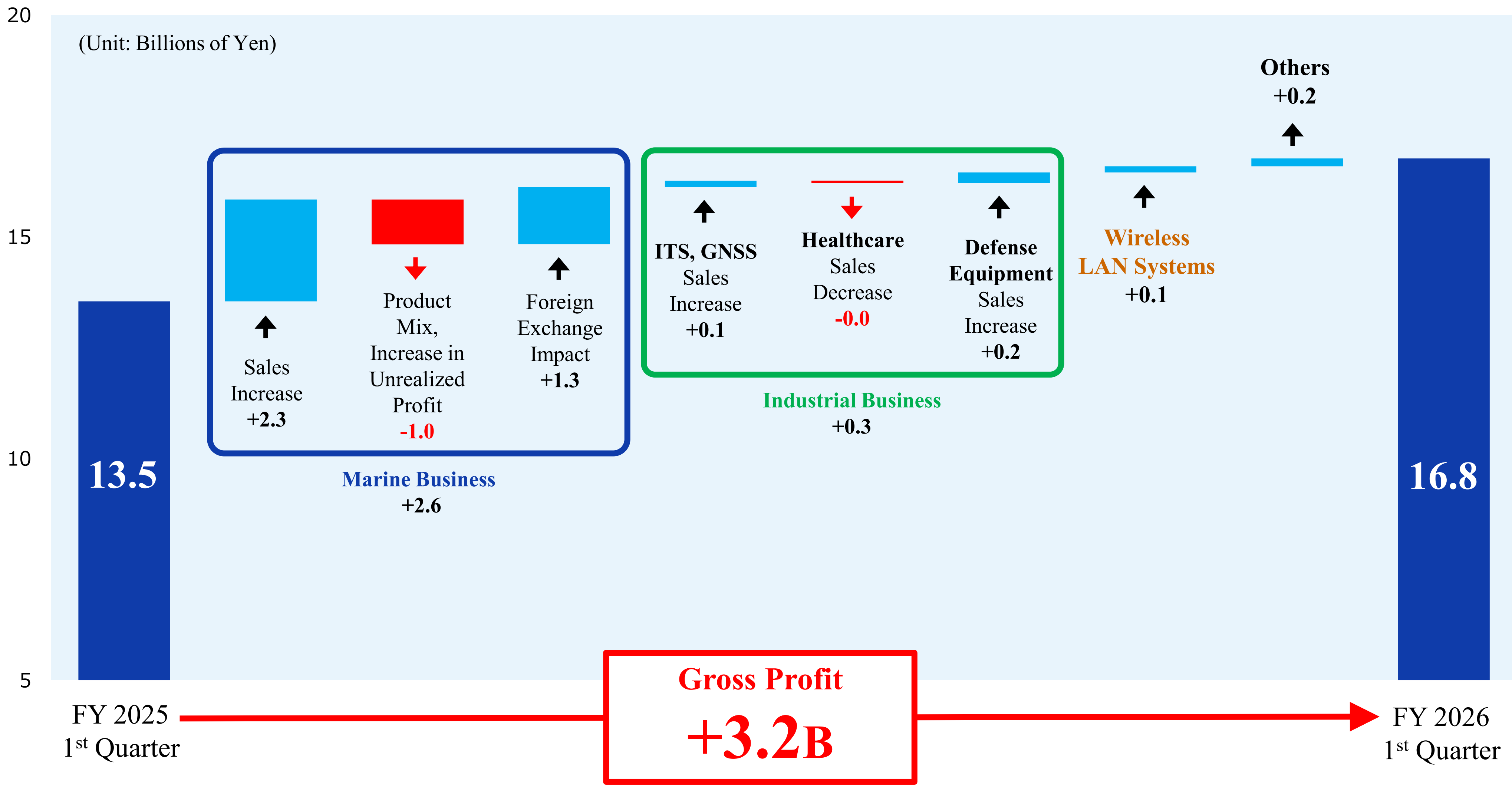
In Marine business, sales mainly across the Chinese market still increasing.
In Industrial Business, sales of ITS, GNSS, and Defense equipment expanded.



Variation Analysis of Gross Profit

Higher profit for Marine Business with increased sales and weaker yen, despite change in product mix, etc. In Industrial business, higher sales of ITS, GNSS, and Defense equipment contributed.



Variation Analysis of Operating Profit

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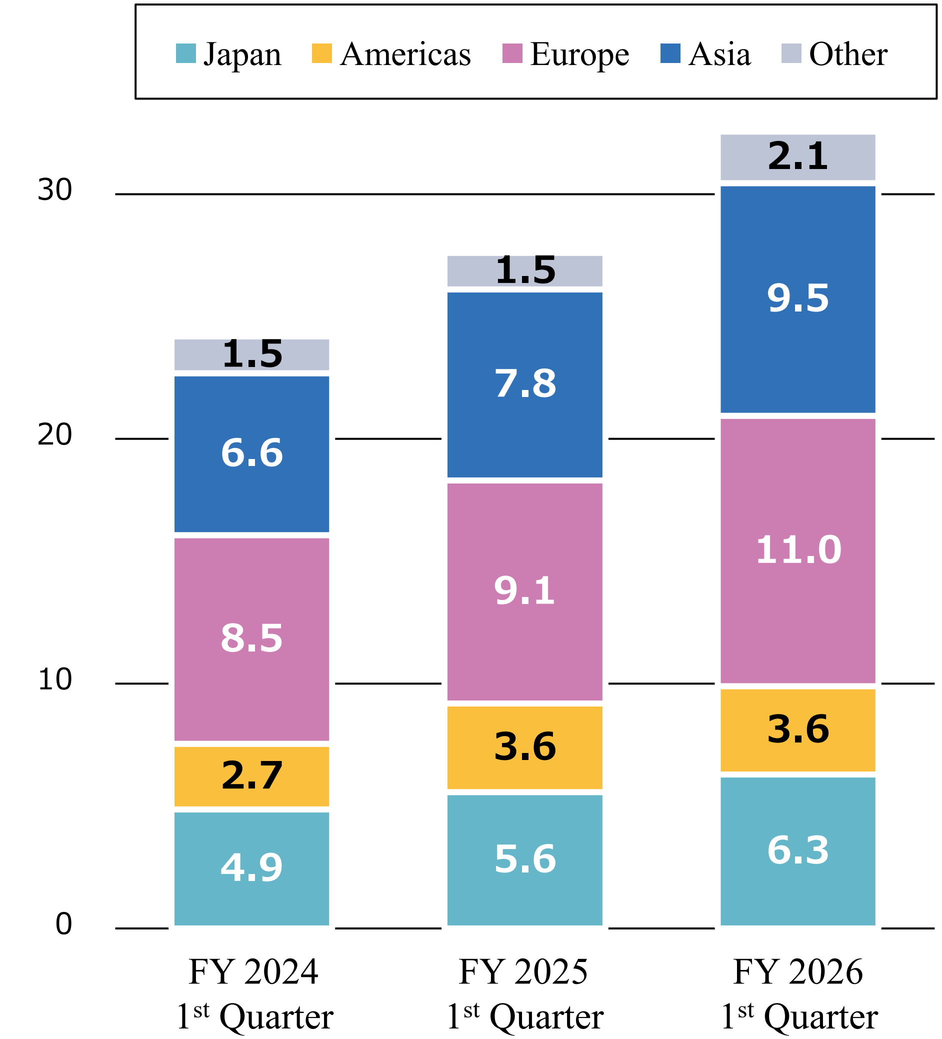
Increase in profit despite increase in SG&A with investments in HR for growth areas such as strengthening service infrastructure,, offset by sales growth across all business

Overview of Marine Business

FURUNO

Marine Business Consolidated Sales (by Region)

(Unit: Billions of Yen)



"B" stands for Billion

Marine Business

Net Sales **32.6**B yen (**+18.0%** year-over-year)

Segment Profit **5.7**B yen (**+1.8**B yen)

- **Strong demand for merchant newbuilt vessels in Japan, China, and South Korea**
- **Strong demand mainly in Chinese merchant vessels**
- **Maintenance services sales higher globally**
- **Weak yen contributing to earnings, mainly in Europe**

◆**Japan:** Net sales **6.3**B yen (**+12.8%**)
- High level of sales for Merchant newbuild projects
- Steady sales for maintenance services

◆**Americas:** Net sales **3.6**B yen (**-0.3%**)
- Strong sales for Pleasure boats with strategic product despite not reaching record level of last year

◆**Europe:** Net sales **11.0**B yen (**+21.2%**)
- High level of sales for existing merchant vessels
- Steady sales for maintenance services and pleasure

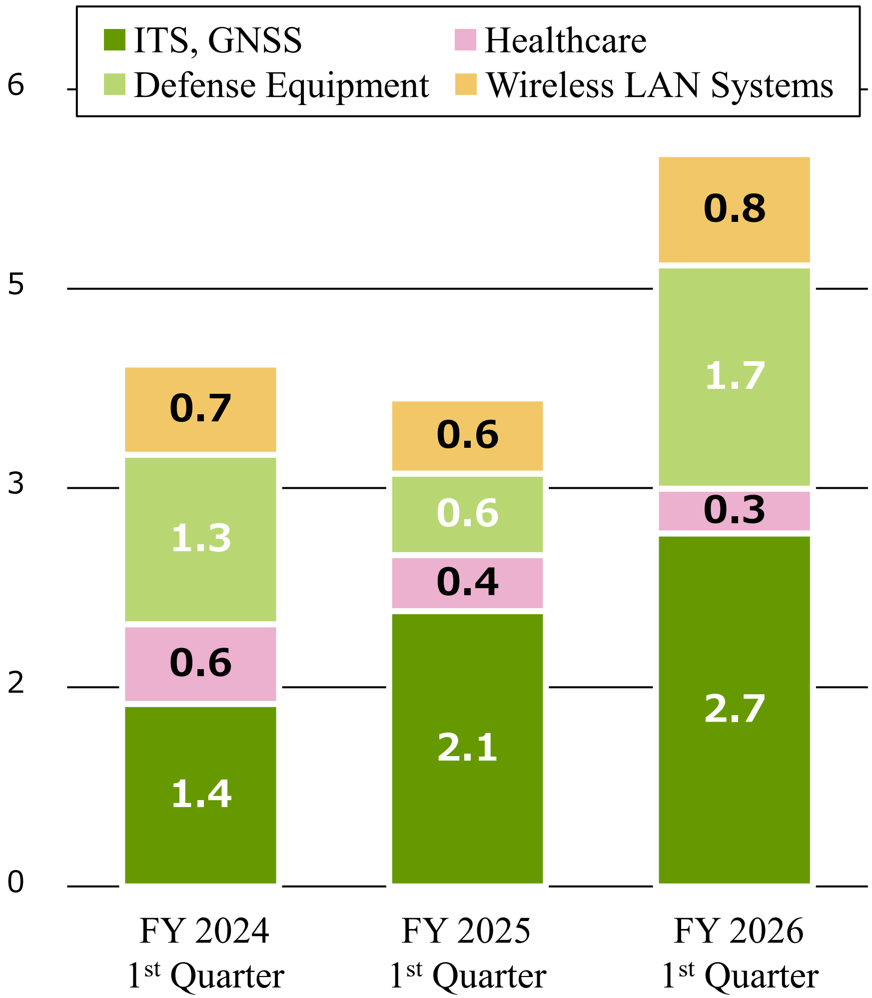
◆**Asia:** Net sales **9.5**B yen (**+21.9%**)
- Sales increase for Merchant newbuilds, mainly China
- Steady sales for maintenance services

Overview of Industrial Business

FURUNO

Industrial Business Consolidated Sales (by Product)

(Unit: Billions of Yen)



"B" stands for Billion

Industrial Business

Net Sales **4.6**B yen (**+51.8%** year-over-year)

Segment Profit **0.3**B yen (**+0.3**B yen)

- **Strong sales for ITS, GNSS, and Defense Equipment**
- **Improved profitability mainly in Defense Equipment**

◆**ITS, GNSS:** Net sales **2.7**B yen (**+28.2%**)
- Steady sales overseas for GNSS products
- Sales increase for ETC products, etc.

◆**Healthcare:** Net sales **0.3**B yen (**-19.5%**)
- Sales decrease with cost competition in China

◆**Defense Equipment:** Net sales **1.7**B yen (**+173.0%**)
- Increase in production volume with strong demand

Wireless LAN Systems

Net Sales **0.8**B yen (**+48.5%** year-over-year)

Segment Profit **-0.1**B yen (**+0.1**B yen)

- **Sales increase for wireless LAN access points for education with growing demand**

Appendix: Consolidated Balance Sheet

FURUNO

(Unit: Millions of yen)	FY2025	1st Quarter FY2026
Current assets	102,496	103,652
(Cash and deposits)	(24,283)	(20,399)
(Inventories)	(45,056)	(47,000)
Fixed assets	38,868	39,304
(Tangible fixed assets)	(17,957)	(18,086)
(Intangible fixed assets)	(6,644)	(6,562)
(Investments and other assets)	(14,266)	(14,655)
Total assets	**141,364**	**142,956**
Current liabilities	34,320	34,333
Long-term liabilities	17,272	16,312
Total liabilities	**51,592**	**50,646**
Shareholders' equity	76,310	78,505
Others	13,035	13,339
Non-controlling interests	426	465
Total net assets	**89,772**	**92,309**
Total liabilities and net assets	**141,364**	**142,956**

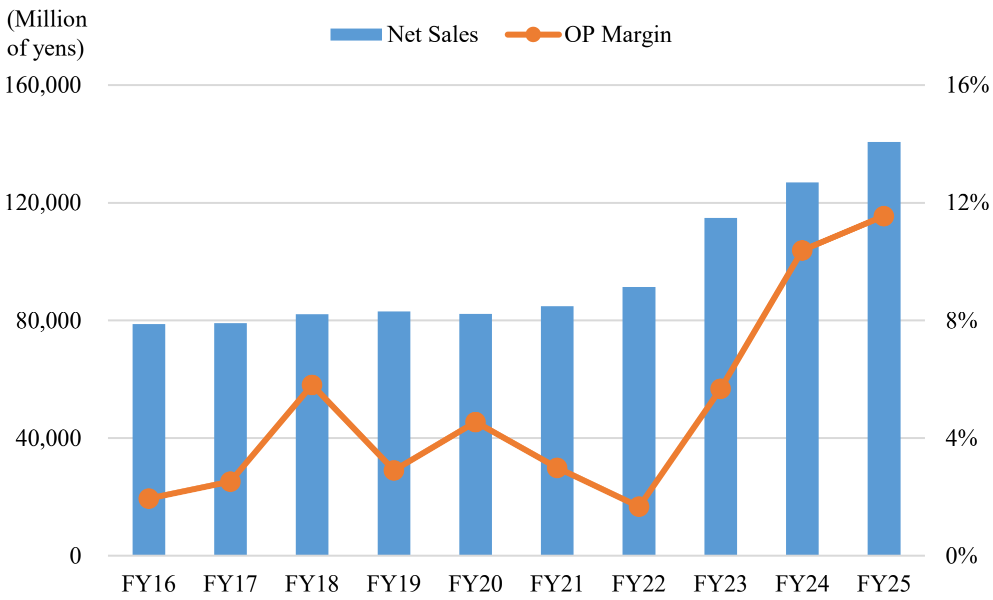
Equity ratio	63.2%	64.2%

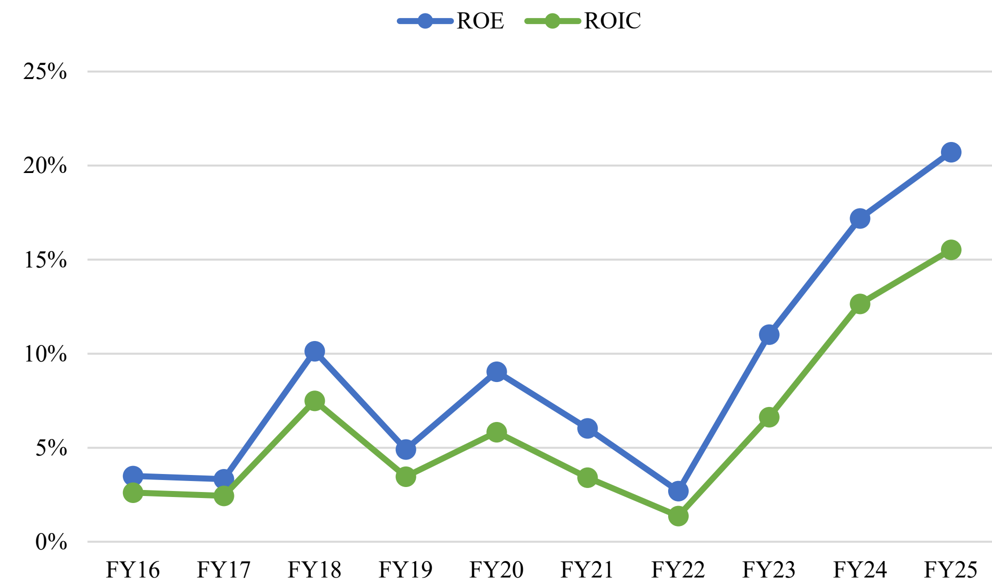
Appendix: Trends in Financial Condition

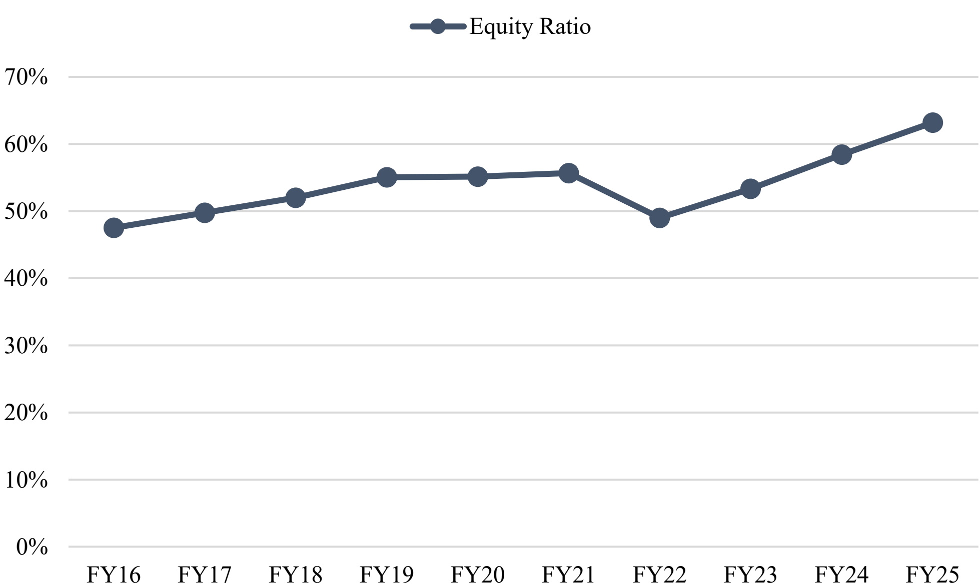
FURUNO

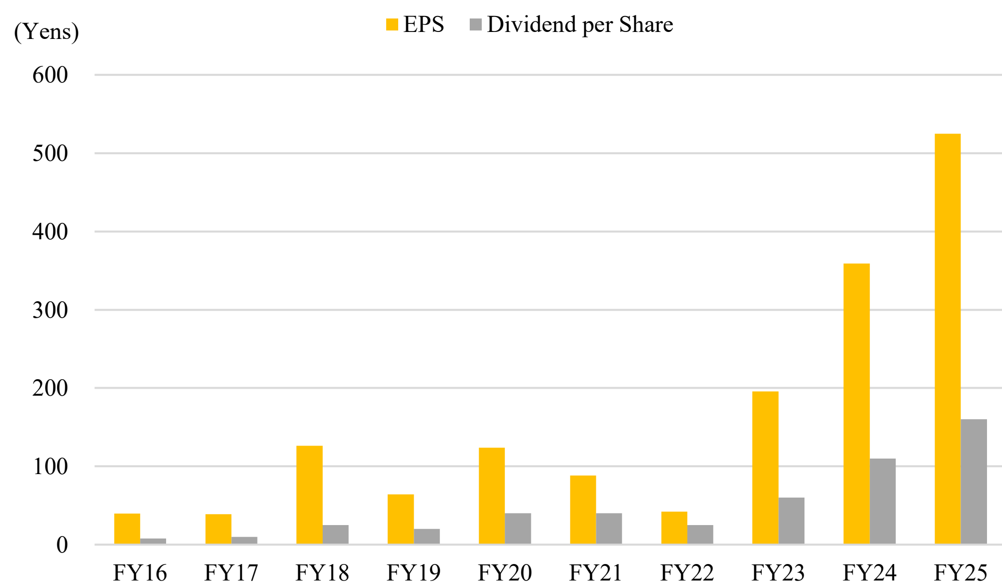
(Millions of yen)	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Net Sales	78,674	79,050	82,108	83,066	82,255	84,783	91,325	114,850	126,953	140,616
Operating Profit	1,534	1,992	4,771	2,411	3,740	2,532	1,523	6,521	13,181	16,246
OP Margin	1.9%	2.5%	5.8%	2.9%	4.5%	3.0%	1.7%	5.7%	10.4%	11.6%
Net Profit	1,262	1,236	4,026	2,041	3,946	2,814	1,348	6,238	11,457	16,735
PBR	0.6	0.6	0.8	0.7	0.8	0.7	0.6	1.2	1.2	2.4
ROE	3.5%	3.3%	10.1%	4.9%	9.0%	6.0%	2.7%	11.0%	17.2%	20.7%
ROIC	2.6%	2.4%	7.5%	3.5%	5.8%	3.4%	1.4%	6.6%	12.7%	15.5%
EPS	39.6	38.8	126.2	64.0	123.7	88.2	42.3	195.6	359.2	524.7
Equity Ratio	47.5%	49.8%	52.0%	55.1%	55.1%	55.7%	49.0%	53.4%	58.4%	63.2%
Dividend per Share	8	10	25	20	40	40	25	60	110	160

Appendix: Trends in Financial Condition









Topics

Topics

Certified as a KENKO Investment for Health stock and for 8 consecutive years as a "Health and Productivity Management Organization (White 500)"

Under its management philosophy, FURUNO promotes initiatives to enhance employee health awareness and foster a workplace environment where every employee can work with physical and mental well-being, maintaining a bright and vibrant spirit. These efforts toward health management have been recognized, leading to this certification. Moving forward, FURUNO will strategically implement health management to ensure its employees lead healthy and fulfilling lives. This approach aims to further invigorate our organization, enhance productivity, and realize well-being.

In recognition of these health management efforts, **FURUNO has been recognized as a "Health and Productivity Management Organization (White 500)" for eight consecutive years since the fiscal year 2019** in the large corporation category. It has also been and **recognized as a "KENKO Investment for Health" stock**.

MoU signed with Icom to launch Radio and Radar collaboration

FUNURO and Icom Incorporated signed a Memorandum of Understanding (MoU) on May 13, 2026, regarding the commencement of **collaboration in the fields of radio communication equipment and radar**. The purpose of this MoU is to facilitate discussions regarding potential collaboration on product development and business activities in the radio communication equipment and radar sectors, **leveraging the technologies and expertise that both companies have cultivated**.

Key aspects of the collaboration

Under this collaboration, both companies will focus their discussions on the following initiatives:

- Collaboration on product development in the radio communication equipment and radar sectors
- Cost-reduction measures, including joint procurement of related parts and components
- Ongoing discussions on future collaboration opportunities leveraging both companies' expertise

Signing ceremony
Left: Yukio Furuno, President and CEO, FURUNO
Right: Hiroshi Nakaoka, President and CEO, Icom Corporation

Details: https://www.furuno.co.jp/en/news/general/general_category.html?itemid=1820&dispmid=961

Asahi Tanker Co., Ltd. and the Yamaguchi Prefecture Fisheries Cooperative Association have begun collaborating to promote “Blue Carbon Creation”

Promoting the visualization of the marine environment through the use of ultrasound technology

FURUNO has recently launched a partnership with Asahi Tanker Co., Ltd. and the Yamaguchi Prefecture Fisheries Cooperative Association to promote the creation of sustainable coastal marine environments. This partnership features an unprecedented environmental conservation model in which a shipping company provides fish finders to fishermen, enabling marine environmental monitoring that is compatible with fishing activities.

Overview

Under this partnership, Asahi Tanker will purchase fish finders from our company for the purpose of seaweed bed conservation and provide them to fishermen for monitoring purposes. The Yamaguchi Prefecture Fisheries Cooperative (Yoshisa Central Branch) will conduct monitoring activities that are compatible with regular fishing operations by navigating through waters where seaweed beds are distributed, in addition to its routine fishing activities. By leveraging the data and insights gained by fishermen through their daily interactions with the sea, FURUNO will conduct continuous observations in a sustainable manner.

(From left) Michihiko Nakano, Managing Director, Asahi Tanker Co., Ltd.
Akie Tokutomi, General Manager of the Yoshisa Branch, Yamaguchi Prefecture Fisheries Cooperative
Kazuma Waimatsu, Director, Senior Managing Executive Officer, and CMO, FURUNO

FURUNO

Four demonstration vessels obtain Japanese government certification as autonomous ships in MEGURI2040 Stage 2

FURUNO announced that, in Stage 2 of the Fully Autonomous Ship Project "MEGURI2040", promoted by The Nippon Foundation, **all four demonstration vessels passed ship inspections conducted by Japan's Ministry of Land, Infrastructure, Transport and Tourism (MLIT), obtained certification as autonomous ships**, and commenced commercial operations as such.

MEGURI2040 is a project launched in 2020 with the aim of realizing fully autonomous vessels and ensuring the stable transportation of people and goods. The project addresses pressing challenges facing the maritime industry, including crew shortages caused by demographic changes and maritime accidents attributable to human error. A total of 53 Japanese companies sharing the project's vision and social significance have formed the DFFAS+ (Designing the Future of Fully Autonomous Ships Plus) Consortium, through which technological development and social implementation have been promoted by leveraging the strengths of each participant.

Newly built coastal container vessel
"GENBU"

Passenger ferry
"Olympia Dream Seto"

RORO vessel
"HOKUREN MARU No.2"

Coastal container vessel
"MIKAGE"

Details: https://www.furuno.co.jp/en/news/general/general_category.html?itemid=1812&dispmid=961

Research findings on "Llamarine," an open-source large language model specialized for the maritime industry, were presented at the "Japan Society of Naval Architecture and Ocean Engineering Autumn Conference" [DX]

New AI Platform Supporting Digital Transformation in the Maritime Industry Unveiled

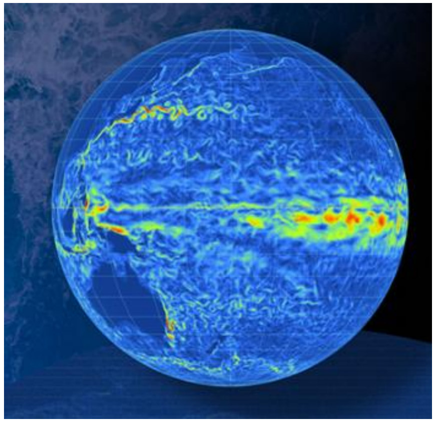
At the "2025 Japan Society of Naval Architecture and Ocean Engineering Autumn Conference" held in Hyogo Prefecture last November, FURUNO presented research findings on "Llamarine," a **large-scale open-source language model specialized for the maritime industry**, which was jointly developed with Aitomatic, Inc.

Research Overview

In this research, FURUNO focused on developing a "large-scale language model specialized for the maritime industry" as our core objective and set the following goals:

- Building a high-quality dataset utilizing maritime-specific books, academic papers, and regulatory documents
- Developing and openly releasing a maritime-specialized language model
- Establishing benchmarks to evaluate maritime-specific reasoning capabilities

Launch of a High-Precision "Global Ocean Forecast Data Service" on a Global Scale [DX]



High-Precision Predictions of Past and Future Ocean Changes Based on Oceanographic Data

FURUNO has officially launched a global ocean condition forecasting data service based on its proprietary ocean condition forecasting system, "Phizmo." To coincide with the launch of this service, the company has launched a dedicated website that **consolidates information for users and has begun providing high-precision oceanographic data to businesses, local governments, and research institutions**.

Background to the Launch of the Service

Due to climate change, increasing risks of marine disasters, and the growing sophistication of the maritime industry, high-precision sea condition data has become increasingly important as a foundation supporting public safety, economic activities, and environmental conservation. However, while sea condition data generated by numerical models is widely used, it suffers from low spatial and temporal resolution, making it difficult to fully utilize for understanding coastal areas and localized phenomena, as well as for practical decision-making. Furthermore, even when data is available, it is often underutilized because users do not know how to use it or integrate it into their operations. To address these challenges, FURUNO has developed **"Phizmo," a proprietary sea state forecasting system that enables high-resolution, high-precision forecasts by combining our expertise in the marine sector—gained through the development of marine electronics for vessels—with satellite data** assimilation and numerical forecasting technologies. In addition to providing forecast data, this service offers comprehensive support all the way through to the development of solutions that utilize that data.

Topics

FURUNO participated in “Japan Leaders Expo 2026,” an IR event for overseas institutional investors hosted by UBS Securities

FURUNO participated in “Japan Leaders Expo 2026,” an **investor relations event for overseas institutional investors** organized by UBS Securities Japan Ltd., held on February 25 and 26, 2026.This event serves as a platform for Japanese companies to directly present their management strategies and growth stories to global investors, and FURUNO participated with the aim of creating new opportunities for dialogue with overseas investors. At its booth, FURUNO showcased its latest pleasure boat equipment, the “NavNet TZtouchXL 13X” multifunction display. We were able to exchange views directly with many investors through one-on-one and group meetings, allowing them to experience the product firsthand.

In addition to this event, FURUNO is **actively promoting overseas IR activities**, such as participating in international conferences and conducting roadshows. Going forward, FURUNO will further expand opportunities for dialogue with global investors and strive to deepen mutual understanding through dialogue, in addition to providing timely and detailed information regarding our medium- to long-term growth strategies and initiatives to enhance corporate value.

FURUNO's Business Outline

Appendix: Corporate Outline

Since commercializing the **world's first Fish Finder** in 1948, FURUNO has supplied many types of products for the marine electronics market. By using its exclusive knowledge of ultrasonic and electronics technologies, FURUNO has developed a wide array of products that have been world firsts and Japan firsts.

As of February 28, 2026

Nishinomiya Headquarter

R&D Building SOUTH WING

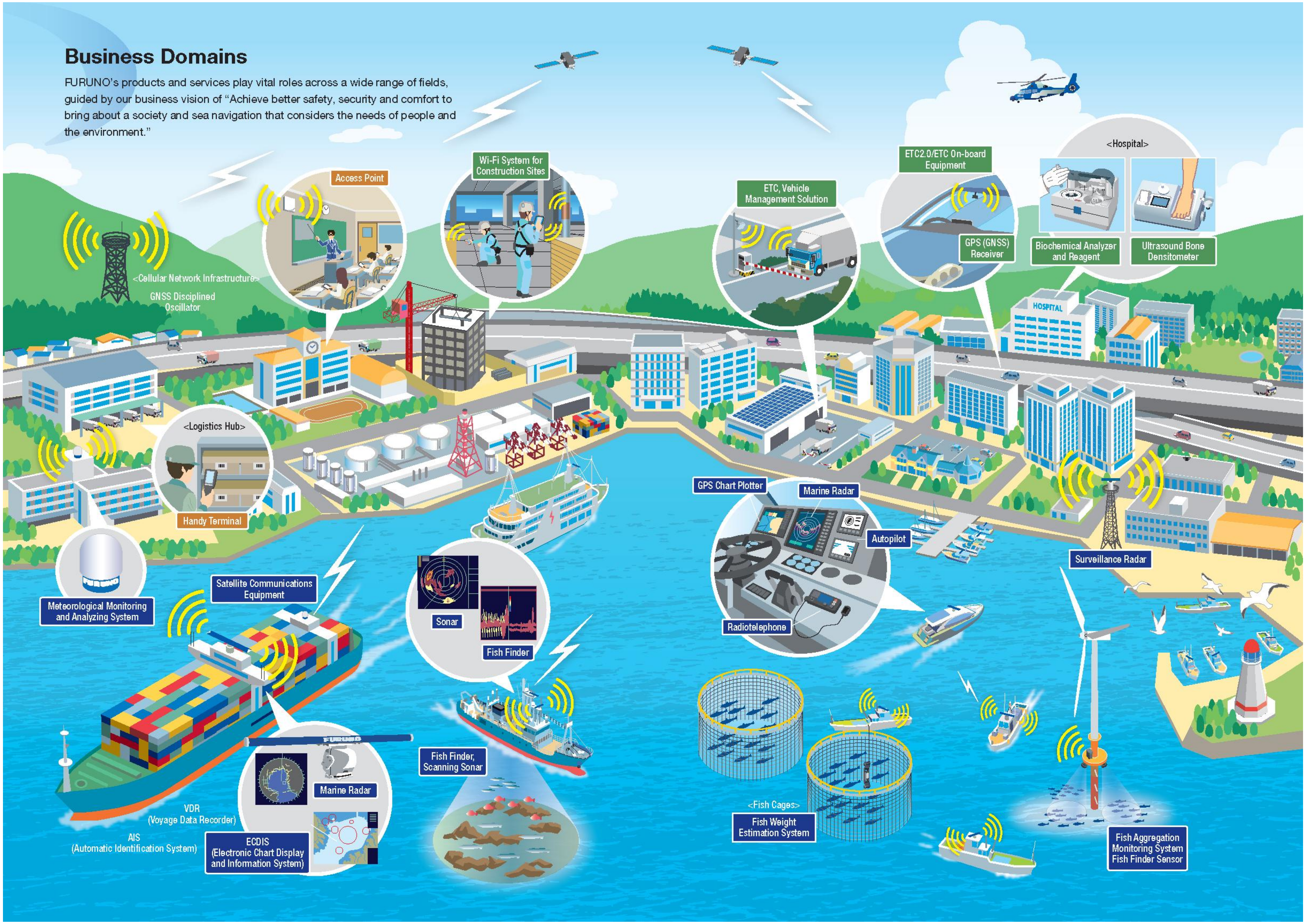
Company Name	FURUNO ELECTRIC CO., LTD.
Headquarters	Nishinomiya City, Hyogo, Japan
Incorporated	May 23, 1951
Business	Manufacturing and sale of maritime and industrial electronic products
Paid-in Capital	¥7,534 million
Number of Employees	3,411 (consolidated)
Consolidated Sales	¥140,616 million
President	Yukio Furuno
Stock Exchange Listing	Tokyo Stock Exchange, Prime Section

Investor Relations: http://www.furuno.co.jp/en/ir/

Products Site: http://www.furuno.com/en/

Corporate Movie: http://www.furuno.com/special/en/corporatemovie/

Appendix: FURUNO's Business Domains



FURUNO

For Merchant Vessels

Radar

ECDIS
(Electronic Chart Display and Information System)

Satellite Communications Equipment

For Fishing Vessels

Sonar

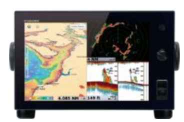
Fish Finder

Current Indicator

Radiotelephone

For Pleasure Boats

Radar



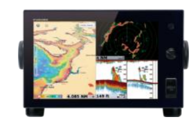
Multi-Function Display

GPS/WAAS Chart Plotter

Autopilot

For Work Boats

Radar



Multi-Function Display

GPS/WAAS Chart Plotter

Autopilot

Appendix: FURUNO's Industrial Business

FURUNO

ITS・GNSS

ETC2.0 / ETC *

ETC, Vehicle Management Solution*

GPS / GNSS Chips & Modules

Healthcare

Clinical Chemistry Analyzer & Reagent

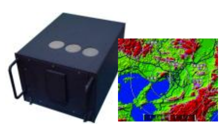
Ultrasound Bone Densitometer

Defense Equipment

Photo: Atsugi Air Base website
https://www.mod.go.jp/msdf/atsugi/gallery/index_r2.html

Multi-beam Sonar Fathometer

GPS Navigation System



Map Generator Unit

Wireless LAN Systems

Wireless LAN Access Point*

Wireless Handheld Terminal*

*Japanese market only